



# Club Health Assessment for District T 4 through June 2018

| Club Number                          | Club Name                               | Charter Date | Status  | Membership                  |                   |                     |                |   |                            | Reports                                    |   |                                    |                        | Finance  | LCIF |                         |
|--------------------------------------|---|--------------|---|-----------------------------|-------------------|---------------------|----------------|---|----------------------------|--|---|------------------------------------|------------------------|--|------|-------------------------|
|                                      |   |              |   | Current Member Count        | YTD Members Added | YTD Members Dropped | YTD Net Growth | YTD Net Growth%                         | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***               | Yrs. Since Last Officer Report     | President Rotation     |  |      | Vice President Reported |
|                                      |   |              | Number of times on status quo within last two years | If below 15 members appears |                   |                     |                | If net loss is greater than 20% appears |                            |  | If no report in 3 months appears in red | When more than one year appears in | Number of repeat terms | Notes the If no report in 12 months do not have appears in an active red |      |                         |
| <b>Clubs less than two years old</b> |   |              |   |                             |                   |                     |                |   |                            |  |   |                                    |                        |  |      |                         |
| 135013                               | Ancud Goleta                            | 06/08/2018   | Newly Chartered                                     | 22                          | 22                | 0                   | 22             | 100.00%                                 | 0                          |  | 1                                       |                                    | MC                     | N/R  |      |                         |
| 129518                               | Chaitén                                 | 12/28/2016   | Active  | 19                          | 0                 | 1                   | -1             | -5.00%                                  | 20                         | 1  | 1                                       |                                    | MC,SC                  | 1  |      |                         |
| 135212                               | Corral                                  | 06/15/2018   | Newly Chartered                                     | 20                          | 20                | 0                   | 20             | 100.00%                                 | 0                          |  | 0                                       |                                    | M,VP,MC,SC             | N/R  |      |                         |
| 135145                               | Melinka                                 | 06/15/2018   | Newly Chartered                                     | 20                          | 20                | 0                   | 20             | 100.00%                                 | 0                          |  | 0                                       |                                    | M,VP,MC,SC             | N/R  |      |                         |
| 129893                               | Purranque Centenario                    | 01/20/2017   | Active  | 14                          | 4                 | 12                  | -8             | -36.36%                                 | 22                         | 1  | 0                                       |                                    | VP,MC                  | 0  |      |                         |
| 129309                               | San Carlos de Chonchi                   | 11/01/2016   | Active(1)   | 17                          | 3                 | 5                   | -2             | -10.53%                                 | 19                         | 1  | 0                                       | 2                                  | M,VP,MC,SC             | 1  |      |                         |
| <b>Clubs more than two years old</b> |   |              |   |                             |                   |                     |                |   |                            |  |   |                                    |                        |  |      |                         |
| 42671                                | ACHAO QUINCHAO<br>Exc Award (.06/30/17) | 05/27/1983   | Active  | 13                          | 3                 | 4                   | -1             | -7.14%                                  | 14                         | 2  | 0                                       | 4                                  | N                      | MC,SC  | 0    | \$101.88                |
| 18321                                | ANCUD                                   | 08/13/1950   | Active(1)   | 30                          | 0                 | 12                  | -12            | -28.57%                                 | 42                         | 7  | 1                                       |                                    | N                      | VP   | 0    | \$400.00                |
| 34663                                | CALBUCO                                 | 11/29/1977   | Active  | 31                          | 0                 | 1                   | -1             | -3.13%                                  | 32                         | 28   | 1                                       | 2                                  |                        | T,VP,MC,SC   | 0    | \$163.94                |
| 18322                                | CASTRO<br>Exc Award (.06/30/17)         | 10/12/1968   | Active  | 21                          | 3                 | 1                   | 2              | 10.53%                                  | 19                         | 8  | 0                                       |                                    | N                      | MC,SC  | 0    | \$65.58                 |
| 18324                                | COYHAIQUE                               | 05/13/1952   | Active  | 26                          | 3                 | 0                   | 3              | 13.04%                                  | 23                         |  | 0                                       | 3                                  |                        | M,VP,MC,SC   | 3    |                         |
| 82258                                | DALCAHUE                                | 05/18/2004   | Active  | 16                          | 4                 | 8                   | -4             | -20.00%                                 | 20                         | 5  | 0                                       | 2                                  | N                      | M,MC,SC  | 0    | \$200.16                |
| 18327                                | FRUTILLAR                               | 01/12/1951   | Active  | 13                          | 0                 | 4                   | -4             | -23.53%                                 | 17                         | 5  | 0                                       | 8                                  |                        | M,VP,MC,SC   | 0    |                         |
| 18329                                | LA UNION                                | 07/01/1956   | Active  | 19                          | 1                 | 5                   | -4             | -17.39%                                 | 23                         | 12   | 0                                       | 2                                  | N                      |  | 2    |                         |
| 18328                                | LANCO                                   | 03/28/1953   | Active  | 14                          | 6                 | 2                   | 4              | 40.00%                                  | 10                         | 9  | 1                                       | 4                                  | R                      | P,T,M,VP,MC<br>SC  | 0    |                         |
| 18332                                | LLANQUIHUE                              | 07/04/1968   | Active(1)   | 20                          | 1                 | 2                   | -1             | -4.76%                                  | 21                         | 4  | 0                                       |                                    | N                      | S,VP,MC,SC   | 0    |                         |
| 18331                                | LONCOCHE<br>Exc Award (.06/30/17)       | 11/17/1954   | Active  | 25                          | 2                 | 0                   | 2              | 8.70%                                   | 23                         |  | 0                                       |                                    | N                      | MC,SC  | 0    | \$111.29                |
| 18333                                | LOS LAGOS                               | 09/03/1953   | Active  | 17                          | 5                 | 0                   | 5              | 41.67%                                  | 12                         |  | 0                                       | 2                                  | N                      | P,M,MC,SC  | 0    |                         |
| 18334                                | LOS MUERMOS                             | 10/13/1963   | Active  | 24                          | 10                | 9                   | 1              | 4.35%                                   | 23                         | 2  | 0                                       |                                    | N                      | MC,SC  | 0    | \$1000.00               |
| 18335                                | MAFIL                                   | 10/27/1966   | Active  | 15                          | 2                 | 3                   | -1             | -6.25%                                  | 16                         | 9  | 0                                       |                                    | N                      | VP,MC  | 0    |                         |



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| Club Number | Club Name                    | Charter Date | Status  | Membership                  |                   |                     |                |   |                            |  | Reports                                 |                                    |                        |  | Finance                               | LCIF            |                                   |
|-------------|------------------------------|--------------|---|-----------------------------|-------------------|---------------------|----------------|---|----------------------------|--|---|------------------------------------|------------------------|--|---------------------------------------|-----------------|-----------------------------------|
|             |                              |              |   | Current Member Count        | YTD Members Added | YTD Members Dropped | YTD Net Growth | YTD Net Growth%                         | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***               | Yrs. Since Last Officer Report     | President Rotation     | Vice President Reported  | Months Since Last Activity Report *** | Account Balance | Donations for current Fiscal Year |
|             |                              |              | Number of times on status quo within last two years | If below 15 members appears |                   |                     |                | If net loss is greater than 20% appears |                            |  | If no report in 3 months appears in red | When more than one year appears in | Number of repeat terms | Notes the If no report in 12 months do not have appears in an active |                                       |                 |                                   |
| 18337       | OSORNO                       | 03/26/1949   | Active  | 15                          | 5                 | 4                   | 1              | 7.14%                                   | 14                         | 10   | 0                                       |                                    | N                      | P,M,VP,MC,SC   | 0                                     |                 |                                   |
| 40435       | OSORNO PILMAIQUEN            | 10/01/1981   | Active  | 31                          | 7                 | 2                   | 5              | 19.23%                                  | 26                         | 4  | 0                                       |                                    | 2                      | N  | MC                                    | 0               |                                   |
| 34393       | OSORNO RAHUE                 | 08/12/1977   | Active  | 8                           | 0                 | 4                   | -4             | -33.33%                                 | 12                         | 2  | 0                                       |                                    | N                      | M,VP,MC,SC   | 0                                     |                 |                                   |
| 18339       | PANGUIPULLI                  | 10/22/1966   | Active(1)   | 8                           | 0                 | 4                   | -4             | -33.33%                                 | 12                         | 10   | 8                                       |                                    |                        | MC,SC  | 8                                     |                 |                                   |
| 18341       | PUCON                        | 02/22/1964   | Active  | 29                          | 2                 | 3                   | -1             | -3.33%                                  | 30                         | 3  | 0                                       |                                    | N                      | MC,SC  | 0                                     |                 |                                   |
| 18342       | PUERTO AYSEN                 | 08/08/1950   | Active  | 10                          | 0                 | 2                   | -2             | -16.67%                                 | 12                         | 6  | 0                                       |                                    | N                      | T,MC,SC  | 0                                     |                 |                                   |
| 18343       | PUERTO MONTT                 | 03/24/1949   | Active  | 35                          | 3                 | 2                   | 1              | 2.94%                                   | 34                         | 2  | 0                                       |                                    | N                      |  | 0                                     | \$358.86        |                                   |
|             | Exc Award (.06/30/17)        |              |   |                             |                   |                     |                |   |                            |  |   |                                    |                        |  |                                       |                 |                                   |
| 34969       | PUERTO MONTT ANGELMO         | 01/30/1978   | Active  | 31                          | 3                 | 2                   | 1              | 3.33%                                   | 30                         | 1  | 0                                       |                                    | N                      | MC,SC  | 0                                     |                 |                                   |
| 125043      | Puerto Montt Reloncavi       | 06/12/2015   | Active  | 24                          | 9                 | 7                   | 2              | 9.09%                                   | 22                         | 3  | 0                                       |                                    |                        | T,MC   | 0                                     | \$210.50        |                                   |
| 18344       | PUERTO NATALES               | 12/19/1961   | Active(1)   | 19                          | 19                | 24                  | -5             | -20.83%                                 | 24                         | 8  | 1                                       |                                    | 3                      | S,T,MC,SC  | 0                                     |                 |                                   |
| 32540       | PUERTO PORVENIR L C          | 06/28/1976   | Active  | 21                          | 2                 | 2                   | 0              | 0.00%                                   | 21                         | 5  | 0                                       |                                    | 2                      | M,MC,SC  | 0                                     |                 |                                   |
| 18345       | PUERTO VARAS                 | 12/07/1952   | Active  | 44                          | 0                 | 0                   | 0              | 0.00%                                   | 44                         |  | 0                                       |                                    | 2                      | N  | MC,SC                                 | 0               | \$113.82                          |
|             | Exc Award (.06/30/17)        |              |   |                             |                   |                     |                |   |                            |  |   |                                    |                        |  |                                       |                 |                                   |
| 121188      | Puerto Varas Los Colonos     | 01/28/2014   | Active  | 20                          | 3                 | 0                   | 3              | 17.65%                                  | 17                         |  | 0                                       |                                    |                        | MC,SC  | 0                                     | \$236.91        |                                   |
| 18346       | PUNTA ARENAS                 | 04/17/1950   | Active  | 28                          | 0                 | 3                   | -3             | -9.68%                                  | 31                         | 34   | 0                                       |                                    | N                      | MC,SC  | 0                                     |                 |                                   |
| 34115       | PUNTA ARENAS CRUZ DEL SUR    | 06/17/1977   | Active  | 41                          | 4                 | 1                   | 3              | 7.89%                                   | 38                         | 22   | 0                                       |                                    | N                      | MC   | 0                                     |                 |                                   |
| 99544       | PUNTA ARENAS GTW NEW CENTURY | 06/06/2007   | Active  | 9                           | 0                 | 2                   | -2             | -18.18%                                 | 11                         | 3  | 0                                       |                                    | 3                      | N  | M,MC,SC                               | 0               |                                   |
| 125104      | PUNTA ARENAS MUJER AUSTRAL   | 06/12/2015   | Active  | 8                           | 1                 | 4                   | -3             | -27.27%                                 | 11                         | 3  | 0                                       |                                    |                        | T,MC,SC  | 0                                     |                 |                                   |
| 18347       | PURRANQUE                    | 02/28/1970   | Active  | 17                          | 0                 | 0                   | 0              | 0.00%                                   | 17                         |  | 0                                       |                                    | N                      | MC   | 0                                     |                 |                                   |
| 44299       | PUYEHUE                      | 10/11/1984   | Active  | 19                          | 0                 | 0                   | 0              | 0.00%                                   | 19                         |  | 1                                       |                                    | 5                      | N  | MC                                    | 3               |                                   |
| 64582       | QUELLON                      | 06/28/2001   | Active  | 22                          | 7                 | 1                   | 6              | 37.50%                                  | 16                         | 0  | 0                                       |                                    | 2                      | R  | T,VP,MC                               | 0               | \$600.00                          |
| 18348       | RIO BUENO                    | 10/01/1950   | Active(1)   | 24                          | 1                 | 1                   | 0              | 0.00%                                   | 24                         | 1  | 1                                       |                                    | 2                      | N  | VP,MC,SC                              | 0               |                                   |
| 18352       | TEMUCO                       | 04/07/1949   | Active  | 28                          | 11                | 3                   | 8              | 40.00%                                  | 20                         | 2  | 0                                       |                                    |                        | VP,MC  | 0                                     |                 |                                   |
| 42556       | TEMUCO ANTUMALAL             | 04/08/1983   | Active  | 31                          | 4                 | 1                   | 3              | 10.71%                                  | 28                         | 8  | 0                                       |                                    | N                      | SC   | 0                                     | \$1000.00       |                                   |



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|----------------------------------|--|----------------------------------|---|------------------------------------|-------------------|---------------------|-----------------------|---|-----------------------------------|--|---|---|---|---|---|---|---------------------------------------|-----------------------------------|---|---|
|                                  |  |                                  |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth        | YTD Net Growth%                         | Member Count 12 Months Ago        | Avg. length of service for dropped members | Months Since Last MMR ***                   | Yrs. Since Last Officer Report          | President Rotation                      | Vice President Reported                 |   |   | Months Since Last Activity Report *** | Account Balance                   | Donations for current Fiscal Year       |   |
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| 33097                            | TEMUCO NIELOL                                  | 12/08/1976                       | Active  | 13                                 | 5                 | 3                   | 2                     | 18.18%                                  | 11                                | 6  |   | 0                                       |   | N                                       | P,MC,SC                                       | 0   |                                       |                                   |   |   |
| 124014                           | Temuco Nueva Frontera<br>Exc Award (.06/30/17) | 01/20/2015                       | Active  | 21                                 | 3                 | 7                   | -4                    | -16.00%                                 | 25                                | 2  |   | 0                                       |   |   | MC  | 0   |                                       | \$100.00                          |   |   |
| 47671                            | TEMUCO PADRE LAS CASAS                         | 08/17/1987                       | Active  | 15                                 | 0                 | 1                   | -1                    | -6.25%                                  | 16                                | 16   |   | 0                                       |   |   | P,MC,SC                                       | 0   |                                       |                                   |   |   |
| 18353                            | VALDIVIA                                       | 03/28/1949                       | Active  | 31                                 | 3                 | 0                   | 3                     | 10.71%                                  | 28                                |  |   | 0                                       |   | N                                       | MC,SC   | 0   |                                       |                                   |   |   |
| 124606                           | Valdivia El Bosque                             | 04/17/2015                       | Active  | 14                                 | 3                 | 4                   | -1                    | -6.67%                                  | 15                                | 2  |   | 2                                       |   |   | MC,SC   | 2   |                                       |                                   |   |   |
| 33553                            | VALDIVIA ISLA TEJA                             | 03/28/1977                       | Active  | 43                                 | 13                | 3                   | 10                    | 30.30%                                  | 33                                | 4  |   | 0                                       |   | N                                       | MC  | 0   |                                       | \$250.40                          |   |   |
| 18355                            | VILLARRICA                                     | 08/22/1955                       | Active  | 18                                 | 4                 | 1                   | 3                     | 20.00%                                  | 15                                | 0  |   | 0                                       |   | N                                       | MC  | 0   |                                       |                                   |   |   |
| <b>Current Total Clubs Count</b> | <b>YTD New Clubs Count</b>                     | <b>YTD Cancelled Clubs Count</b> | <b>YTD Net Club Gain</b>                            | <b>Current Total Members Count</b> | <b>YTD Add</b>    | <b>YTD Drop</b>     | <b>YTD Net Growth</b> | <b>YTD Net Growth %</b>                 | <b>Member Count 12 Months Ago</b> | <b>Average Member Count Per Club</b>       | <b>% of Clubs with less than 20 members</b> | <b>% No MMR in 3 Months</b>             | <b>% No Officer Report in 12 Months</b> | <b>% of Clubs with balance 90+ days</b> | <b>Number of Clubs in Status Quo</b>          | <b>% Status Quo Clubs in Financial Suspension</b> | <b>Number of Cancelled Clubs</b>      | <b>Average Cancelled Club Age</b> | <b>Members Lost Due to Cancellation</b> | <b>% of Clubs Cancelled for Non-Financial Reasons</b> |
| <b>50</b>                        | <b>3</b>                                       | <b>0</b>                         | <b>3</b>  | <b>1,073</b>                       | <b>221</b>        | <b>160</b>          | <b>61</b>             | <b>6.03%</b>                            | <b>1,012</b>                      | <b>21</b>                                  | <b>46%</b>                                  | <b>2%</b>                               | <b>0%</b>                               | <b>0%</b>                               | <b>0</b>                                      | <b>0%</b>   | <b>0</b>                              | <b>0</b>                          | <b>0</b>                                | <b>0%</b>   |

\* - P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson, VP-First Vice President, MC-Communications Chairperson, SC-Service Chairperson

\*\*\* - Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

\*\*\*\* - Abbreviation: N - New, IP - Immediate Past, R - Repeat.